

FOCUS DESIGN TRACK and ANALYZE MANAGE

CARE FOR PNEUMONIA

HEALTH GOAL

Improve maternal and child survival



 ${\it Caregivers appropriately manage care for signs and symptoms of ARI for children}$

Percentage of children born in the five years preceding the survey with acute respiratory infection taken to a health facility

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
Adhere to full course of prescribed treatment Continue or increase breastfeeding appropriate for age Continue other fluids and feeding as possible during illness Titles behavior? STEPS ARI Mobilize transport, resources and logistics Obtain appropriate diagnosis and treatment from a qualified provider Adhere to full course of prescribed treatment Continue or increase breastfeeding appropriate for age Continue other fluids and feeding as possible during illness Provide extra food according to age for at least 2 weeks following illness	What factors may prevent or support practice of this behavior? These should be analyzed for each country context. STRUCTURAL Accessibility: Easy transport to distant facilities often unavailable Accessibility: The cost of services and treatment options is frequently more than caregivers can pay Service Experience: Poorly equipped, supplied and staffed health care facilities discourage caregivers from seeking help SOCIAL Family and Community Support: Caregivers often lack encouragement from spouse or influential social actors for careseeking when child is ill Norms: Often cultural beliefs discourage care-seeking at health care facilities	Who must support the practice of this behavior? INSTITUTIONAL Policymakers: Formulate national policy to provide free treatment for children under five Logistics Personnel: Proactively monitor stock levels and forecast needed medical supplies and drugs COMMUNITY Community Leaders: Establish community transport schemes for urgent careseeking HOUSEHOLD Family Members: Encourage caregivers to seek treatment with trained health providers at onset of symptoms	How might we focus our efforts based on this analysis? ENABLING ENVIRONMENT Policies and Governance: Formulate national policy to provide free treatment for children under five Policies and Governance: Formulate policies that ensure community involvement in how health care facilities are staffed and supervised SYSTEMS, PRODUCTS AND SERVICES Quality Improvement: Train and equip village health workers to diagnose and treat pneumonia Quality Improvement: Train private pharmacies to recognize and appropriately treat or refer children with symptoms of pneumonia DEMAND AND USE Communication: Utilize all well-child health touchpoints to work with mothers and families on the recognition of symptoms of childhood
	INTERNAL Attitudes and Beliefs: Caregivers do not perceive the illness as serious enough to require care seeking at a health care facility Knowledge: Most caregivers do not know the symptoms and danger signs of ARI		illness, including ARI and the need for immediate care-seeking Skills Building: Train and equip community and religious leaders to facilitate careseeking through community mobilization and transport or financing schemes



TREATMENT FOR DIARRHEA



 $Improve\ maternal\ and\ child\ survival$

Caregivers appropriately provide treatment for diarrhea at onset of symptoms in children

M Percentage of children born in the five years preceding the survey with diarrhea in the two weeks preceding the survey who received oral rehydration solution (ORS), that is either fluid from an ORS packet or a pre-packaged ORS fluid

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
 Recognize signs and symptoms of diarrhea Obtain ORS and full course of zinc from a sanctioned source Give child ORS throughout the diarrheal episode Give child a daily zinc supplement (usually for 10 to 14 days) Continue or increase breastfeeding appropriate for age Continue other fluids and feeding as possible during illness Provide extra food according to age for at least 2 weeks following illness 	What factors may prevent or support practice of this behavior? These should be analyzed for each country context. STRUCTURAL Accessibility: ORS and zinc are either out of stock or not always readily available beyond the health system Accessibility: Zinc is expensive, even when co-packaged with ORS Service Provider Competencies: Providers tend to over-prescribe antibiotics and not emphasize the importance of ORS with zinc Service Experience: Caregivers do not go to sanctioned providers because they prefer informal sector sources that are nearby for treatment of diarrhea SOCIAL Norms: Caregivers do not seek immediate care for diarrhea because it is considered common and expected for young children INTERNAL Attitudes and Beliefs: Caregivers do not use ORS and zinc because they are skeptical about their effectiveness and prefer antibiotics Attitudes and Beliefs: Caregivers will not complete the full course of zinc believing that once the diarrhea has stopped it is not necessary Knowledge: Some caregivers are unaware of the benefits of ORS and many do not know about the use of zinc, and the need for special recuperative feeding after illness Skills: Most caregivers do not follow the full 10-14 day zinc regime because they	Who must support the practice of this behavior? INSTITUTIONAL Policymakers: Begin dialogue to ensure private sector is engaged and sanctioned Policymakers: Seek policies to promote equitable access to ORS and zinc Providers: Prescribe ORS/Zinc instead of antibiotics for diarrhea and explain benefit to caregivers Logistics Personnel: Actively monitor stock levels and forecast needed medical supplies and drugs COMMUNITY Community Health Workers and Peer Educators: Follow-up with families whose children have diarrhea to ensure that ORS is properly mixed and that a full course of zinc is taken Community and Religious Leaders: Promote immediate care-seeking for all sick children and importance of ORS and zinc	How might we focus our efforts based on this analysis? ENABLING ENVIRONMENT Financing: Expand free or low-cost access to ORS and zinc Partnerships and Networks: Engage the private sector in recommending and distribution of ORS and zinc at local pharmacies SYSTEMS, PRODUCTS AND SERVICES Products and Technology: Combine ORS and zinc packets in grocery stores, pharmacies, kiosks, etc Supply Chain: Set up effective supply chain and quality control systems for public and private sectors Quality Improvement: Ensure health care personnel (public and private) practice appropriate antibiotic prescription vs use of ORS and zinc and train them on how to communicate that to caregivers DEMAND AND USE Communication: Provide pictorial instructions for mixing and administering ORS and daily reminders for zinc supplements Collective Engagement: Conduct ongoing community activities about the dangers of dehydration resulting from diarrhea, the need for immediate careseeking, effectiveness of ORS and zinc, and the need for recuperative feeding after illness
	-		

do not understand the instructions



JSAID FULL COURSE OF IMMUNIZATIONS

HEALTH GOAL

Improve maternal and child survival

ACCELERATOR BEHAVIOR

Caregivers complete a full course of timely vaccinations for infants and children under 2 years

Percentage of children 12-23 months who had received all 8 basic vaccinations

BEHAVIOR ANALYSIS

FACTORS SUPPORTING ACTORS AND ACTIONS

POSSIBLE PROGRAM STRATEGIES

STRATEGY

What steps are needed to practice this behavior?

STEPS

- Accept first course of vaccinations at birth or at the first well-baby
- Mobilize transport, resources and logistics
- Seek immunizations on schedule from a qualified provider
- Complete all immunizations per age requirements

What factors may prevent or support practice of this behavior? These should be analyzed for each country context.

STRUCTURAL

Service Experience: Caregivers do not return for immunizations because vaccines were not available during past

Accessibility: Caregivers do not use immunization services because they are often located far from households and they lack transportation options

Accessibility: Caregivers are unable to immunize their children because of lack of vaccines

Service Provider Competencies:

Caregivers do not visit health providers for vaccinations because they don't trust them or believe they are doing a good job

Service Provider Competencies:

Caregivers do not visit health providers because they feel mistreated by them

SOCIAL

Norms: Many caregivers do not take their child for vaccinations because of religious opposition

Attitudes and Beliefs: Many caregivers do not take their child for vaccinations because they fear side effects

Attitudes and Beliefs: Many caregivers do not take their child for vaccinations because they feel that immunization is not important and does not prevent illnesses

Knowledge: Caregivers do not adhere to the immunization schedule because they do not know about the need for immunizations

Knowledge: Caregivers do not adhere to the immunization schedule because they do not know when their child should return for their next vaccine.

Who must support the practice of this behavior?

INSTITUTIONAL

Policymakers: Ensure vaccinations are available through regular mobile outreach

Managers: Conduct regular supervision to reinforce competencies of providers

Providers: Discuss importance, schedule and any concerns regarding vaccinations with all new mothers

Logistics Personnel: Actively monitor stocks of vaccine and cold chain viability

COMMUNITY

Religious Leaders: Actively support and encourage all new families to fully vaccinate their children

HOUSEHOLD

Family Members: Encourage and provide support to caregivers to complete immunization schedule

How might we focus our efforts based on this analysis?

ENABLING ENVIRONMENT

Partnerships and Networks: Increase ownership and governance of programs by involving local communities in the planning and supervision of activities

Policies and Governance: Ensure vaccinations are offered for free and explore reimbursement or vouchers for transport

Policies and Governance: Ensure vaccine providers are both men and women or from religious groups to alleviate religious and cultural concerns

SYSTEMS, PRODUCTS AND SERVICES

Quality Improvement: Implement pre and inservice education training and learning opportunities for health care providers that focus on vaccination, such as to proactively $address\, caregiver\, concerns\, during$ consultations

DEMAND AND USE

Communication: Highlight significant benefits of vaccinating children in communication activities to ensure that caregivers place high priority on immunization completion

Communication: Promote use of the Child Health Card to help families track immunizations



USAID INSECTICIDE-TREATED NET USE



Improve maternal and child survival

Population sleeps under an insecticide-treated net (ITN) correctly and consistently

- (A) Percentage of pregnant women who slept under an insecticide-treated net (ITN) the night before the survey
- (A) Percentage of children under age five who slept under an insecticide-treated net (ITN) the night before the survey

BEHAVIOR ANALYSIS STRATEGY **STEPS** SUPPORTING ACTORS AND ACTIONS POSSIBLE PROGRAM STRATEGIES What factors may prevent or support practice of this behavior? These should be analyzed for Who must support the practice of this behavior? What steps are needed to practice this behavior? How might we focus our efforts based on this analysis? each country context. INSTITUTIONAL 1. Acquire sufficient ITNs to cover **ENABLING ENVIRONMENT** STRUCTURAL every sleeping space Policymakers: Add local requirements for ITNs Financing: Monitor and ensure continuous (i.e. color, length, shape preference, hanging Accessibility: Populations cannot considerations) to the procurement process availability of free nets to ensure that the most Hang ITNs appropriately vulnerable populations have access to ITNs access ITNs because ITNs are unavailable Retreat, repair, or replace the net Providers: Counsel caregivers on the use of as needed Policies and Governance: Ensure ITNs in traditional and non-traditional settings SOCIAL accountability of health care providers, facilities, and system (e.g. availability of commodities, quality of services, adherence to Norms: Populations do not sleep under Logistics Personnel: Use available tools (e.g. protocols, etc.) to ensure that targeted ITNs because malaria is considered NetCALC) to ensure sufficient supply of ITNs for population has access to ITNs housing and mass and continuous distributionr mass and normal and unavoidable population needs continuous distribution SYSTEMS, PRODUCTS AND SERVICES Norms: Some populations do not sleep Managers: Couple distribution of ITN with under ITNs when there is insufficient counseling and ongoing monitoring of correct **Products and Technology:** Procure ITNs based supply as they are not prioritized and consistent use, especially in nonon housing and population needs to ensure permanent sleeping spaces (such as outside, that targeted population has access to ITNs kitchens, etc.) INTERNAL Supply Chain: Procure and distribute adequate COMMUNITY Attitudes and Beliefs: Populations do ITNs for mass campaigns and routine not sleep under ITNs because they fear distribution channels including at antenatal Community and Religious Leaders: Advocate possible adverse outcome from care and EPI visits to ensure that the most for correct and consistent use of ITNs, insecticides vulnerable populations have access to ITNs especially in non-permanent sleeping spaces (e.g. outside, kitchens, etc.) Quality Improvement: Prioritize the Attitudes and Beliefs: Populations do HOUSEHOLD importance of proper procurement, not sleep under ITNs because ITNs make distribution and counseling with providers them hot or uncomfortable, especially Family Members: Obtain, hang, and ensure during in-service training, supportive during the hot season supervision pre-service training everyone, especially pregnant women and children under five, sleeps under an ITN **DEMAND AND USE** Knowledge: Populations do not acquire or use ITNs because they do not know Advocacy: Leverage community data to when or how to do so motivate communities and to create social accountability for ITN use Knowledge: Populations do not sleep under ITNs because they do not Communication: Employ appropriate SBCC understand the benefits of using an ITN activities to reinforce caregivers' knowledge on to prevent malaria the importance, efficacy, and benefits of ITN Collective Engagement: Engage community members in local ownership of malaria control efforts to ensure community access to ITNs



USAID INTERMITTENT PREVENTIVE TREATMENT OF MALARIA IN PREGNANCY



Improve maternal and child survival

Pregnant women complete a full course of IPTp

n Percentage of women age 15-49 with a live birth in the two years preceding the survey who during the pregnancy took 3 or more doses of SP/Fansidar, with at least one dose during an antenatal care visit

Percentage of women age 15-49 with a live birth in the two years preceding the survey who during the pregnancy took 2 or more doses of SP/Fansidar, with at least one dose during an antenatal care visit

STRATEGY BEHAVIOR ANALYSIS STEPS SUPPORTING ACTORS AND ACTIONS POSSIBLE PROGRAM STRATEGIES What factors may prevent or support practice of Who must support the practice of this behavior? What steps are needed to practice this behavior? How might we focus our efforts based on this this behavior? These should be analyzed for analysis? each country context. INSTITUTIONAL Decide to seek ANC care early **ENABLING ENVIRONMENT** before the end of the first trimester STRUCTURAL Policymakers: Incorporate IPTp into broader reproductive health programs in collaboration Partnerships and Networks: Encourage delivery of ANC and IPTp in non-formal Obtain IPTp at each ANC visit, Accessibility: Pregnant women cannot with MIP point of contact and reproductive health staff settings, such as through NGOs and by access SP because the SP or related beginning in second trimester community health workers directly in the commodities are unavailable community to ensure that ANC is accessible to all women Adhere to provider instructions on Providers: Counsel about protective benefits, when to return for the next visit timing and dosing of IPTp to all pregnant **Service Provider Competencies:** women and their partners Pregnant women do not receive SP at Policies and Governance: Integrate IPTp into each visit because providers do not have reproductive health programs to ensure that all women accessing these services receive IPTp the proper technical information to **Providers:** Administer SP appropriately during adhere to national MIP guidelines ANC visits Policies and Governance: Create or leverage SOCIAL the power and influence of existing community Logistics Personnel: Procure sufficient stock of leaders and members to advocate for SP or other IPTp commodity supplies **Family and Community Support:** accountability at health facilities Pregnant women do not seek SP because it is not promoted or Managers: Conduct regular supportive SYSTEMS, PRODUCTS AND SERVICES encouraged by community-based supervisory visits with facility-based service community health volunteers or agents providers to ensure proper administration of Supply Chain: Strengthen commodities and and counseling for IPTp supply chain for Fansidar/SP or IPTo protocol at all levels to ensure adequate stock for the INTERNAL recommended minimum number of doses per expected pregnant woman Managers: Seek innovative ways to provide Attitudes and Beliefs: Pregnant women client-friendly services closer and more refuse SP because they fear the side convenient to the client effects Quality Improvement: Disseminate to providers clear IPTp guidelines and information COMMUNITY to use in counseling women on benefits to ensure that all women are receiving Attitudes and Beliefs: Pregnant women Community Leaders: Create or support recommended IPTp during ANC do not adhere to provider instructions structures that promote social accountability because they do not understand the to encourage community-based service providers to promote the benefits of IPTp as difference between drug-based Quality Improvement: Expand and promote part of ANC services prevention and treatment services offered during ANC to increase women's perceived value of IPTp Community and Religious Leaders: Engage Knowledge: Pregnant women do not men and male heads of households to support Quality Improvement: Equip health workers obtain SP or adhere to provider's the decision of pregnant women to seek ANC with relevant, locally tailored behaviorinstructions because they are unaware especially in the absence of community-based centered job aids to provide better IPTp of the benefits of SP for themselves and service provider support services to women their unborn children **DEMAND AND USE** Communication: Use appropriate communication approaches to promote value of preventative services to mother and unborn child

Communication: Exploit direct-to-consumer digital tools, such as mobile technologies, interactive voice response (IVR), etc. to reach women directly to convey benefits of and value for IPTo as part of routine ANC visits



CARE FOR MALARIA



Improve maternal and child survival

Caregivers manage prompt and appropriate care for symptoms of malaria

M Among children under age five with fever in the two weeks preceding the survey, percentage for whom advice or treatment was sought from a health facility or provider

BEHAVIOR ANALYSIS STRATEGY STEPS SUPPORTING ACTORS AND ACTIONS POSSIBLE PROGRAM STRATEGIES How might we focus our efforts based on this What steps are needed to practice this behavior? What factors may prevent or support practice of this behavior? These should be analyzed for Who must support the practice of this behavior? analysis? each country context. INSTITUTIONAL 1. Recognize signs and symptoms of **ENABLING ENVIRONMENT** malaria Providers: Prescribe anti-malarial per the national surveillance guidelines for all positive Financing: Establish transportation systems Accessibility: Caregivers cannot access RDT results and transport within the communities to Decide to seek care ensure access to care health facilities because facilities are too Mobilize transport, resources and 3. **Providers:** Diagnose malaria using rapid SYSTEMS, PRODUCTS AND SERVICES logistics to get to a qualified diagnostic tests for all suspected malaria cases provider who can test properly for **Supply Chain:** Set up effective supply chain Accessibility: Caregivers cannot receive malaria and quality control systems to public and care because malaria prevention, Providers: Counsel caregivers on severity of private sectors to ensure diagnostic tools and diagnosis and treatment supplies are malaria, importance of diagnosis, treatment, treatment for other febrile illnesses are Obtain diagnosis from a qualified unavailable danger signs, and when and where to seek care provider during all interactions Accessibility: Caregivers do not access Obtain treatment based on Quality Improvement: Train providers to formal health facilities because they Logistics Personnel: Procure sufficient stock of diagnosis of the provider adhere to test results and ensure treatment as malaria diagnostics and supplies exhaust all local options first per national guidelines, and explain protocol to caregivers 6. Adhere to full course of prescribed Managers: Seek innovative ways to provide treatment **Service Provider Competencies:** client-friendly services that are closer to the Quality Improvement: Equip health workers Caregivers cannot obtain proper clients and community health workers with locally Continue to feed during illnesses diagnosis because providers do not tailored behavior-centered job aids and offer recuperative feeding for follow National Malaria Case at least two weeks Management guidelines Managers: Conduct regular supervisory visits to ensure that providers are following Quality Improvement: Emphasize the approved guidelines and facilities are properly importance of respectful quality care by equipped and maintained **Service Provider Competencies:** providers during pre-service and in service Caregivers do not seek the care of training to ensure clients receive quality treatment providers because they may be poorly COMMUNITY treated Community Leaders: Support social Quality Improvement: Develop facilities accountability structures to ensure facilities are equipment and maintenance checklist for use properly equipped, maintained, and provide Service Experience: Caregivers do not by managers and providers to improve health quality services seek care because health facilities may care facilities be poorly equipped and maintained Community and Religious Leaders: Emphasize **DEMAND AND USE** SOCIAL the severity of malaria, importance of seeking care for fever, and efficacy of diagnosis and Communication: Implement SBCC activities to treatment options Norms: Caregivers do not seek care educate caregivers on malaria symptoms. danger signs, severity, etc. because fever is considered normal and is accepted Collective Engagement: Conduct community INTERNAL mobilization activities for caregiver and caregiver support systems around malaria care seeking, diagnosis, treatment and counseling Attitudes and Beliefs: Caregivers do to promote prompt careseeking not seek care for fever because they feel treatment is unnecessary or ineffective

Knowledge: Caregivers do not seek care because they are unaware that prompt diagnosis and treatment can prevent symptoms and complications of and

death from malaria

ANTENATAL CARE



Improve maternal and child survival

Pregnant women complete a full course of quality antenatal care (ANC)

Percentage of women who had a live birth in the three years preceding the survey who had 4+ antenatal care visits

BEHAVIOR ANALYSIS

FACTORS

SUPPORTING ACTORS AND ACTIONS

STRATEGY POSSIBLE PROGRAM STRATEGIES

What steps are needed to practice this behavior?

STEPS

- Recognize signs and symptoms of pregnancy
- Decide to seek ANC early by the end of the first trimester
- Plan transport, resources, and logistics
- Attend all recommended ANC visits
- Obtain all required services from qualified provider at each visit
- Adhere to provider instructions during and following each visit, including when to return for the next visit

What factors may prevent or support practice of this behavior? These should be analyzed for each country context.

STRUCTURAL

Accessibility: Pregnant women cannot access health facilities because they are too far

Accessibility: Pregnant women do not attend multiple ANC visits because they struggle to afford the costs that come in addition to on-going essential expenditures

Service Provider Competencies:

Pregnant women cannot obtain quality ANC because providers neither respect them nor effectively communicate relevant technical information or explain the benefits of the different services, tests, and medications given during ANC

Service Experience: Pregnant women do not go for ANC because the health facilities often lack the tests, medications, or supplements that women need, or payment is required when services and products should be free

SOCIAL

Family and Community Support: Many pregnant adolescents and unmarried women are reluctant to seek early care because of stigma or the risk that they will be asked to leave school or quit their job

Family and Community Support:

Pregnant women do not plan to attend, or attend ANC because family and community members do not encourage or support their attendance

Norms: Pregnant women do not seek ANC because many societies have strict cultural or traditional practices around disclosure of pregnancy

INTERNAL

Attitudes and Beliefs: Pregnant women do not always perceive a value to multiple ANC visits if they have already had one or more healthy pregnancies Who must support the practice of this behavior?

INSTITUTIONAL

Policymakers: Ensure maternity care is accessible via insurance schemes, conditional cash transfers (CCTs) or other financing

Policymakers: Ensure pregnant adolescents can still attend school

Providers: Offer counseling and support to pregnant women during ANC visits, including thorough explanations of services provided as well as the importance of multiple visits and adherence to supplements or medications given

Logistics Personnel: Monitor and properly forecast stock of essential tests, medicines, and supplements

Managers: Provide effective supervision and on-site support to ensure quality ANC services

COMMUNITY

Community and Religious Leaders: Publicly support or promote ANC including programs that attempt to reduce stigma and encourage women to talk to their partners about early pregnancy care

Community Health Workers / Peer Educators Encourage or actively support women to seek a full course of ANC and to continue following provider's instructions once at home.

HOUSEHOLD

Family Members: Actively participate in ANC and support women, especially first-time mothers and adolescents, in all aspects of pregnancy and delivery planning

Male Partners: Actively support finances, planning, and transportation for ANC for pregnant women

How might we focus our efforts based on this analysis?

ENABLING ENVIRONMENT

Financing: Expand free or low-cost access to products and services through vouchers or fee exceptions to ensure access to ANC

Financing: Finance task-shifting and explore community-based service delivery such as iron and folic acid supplements

Policies and Governance: Adopt and enforce policies to permit pregnant adolescents to attend school

Policies and Governance: Establish a policy for areas with poor health facility access to have the most basic ANC services, such as iron and folic acid supplement resupply managed at the community level

SYSTEMS, PRODUCTS AND SERVICES

Supply Chain: Strengthen supply chains for essential drugs, supplements, and preventative medicines for ANC

Quality Improvement: Train and support providers to emphasize value of completing all ANC visits as well as active birth planning

Quality Improvement: Expand services and improve structures, including hours offered, types of services available, transparent costing of services when appropriate and use of ANC outreach services to encourage pregnant women to use ANC

Quality Improvement: Ensure that services are client- and family-friendly and that counseling on follow-up care is provided to both the pregnant women and any family members accompanying her

DEMAND AND USE

Communication: Use targeted media, including SMS where possible, to send tailored reminders and tips for pregnant women and their families on both ANC attendance and adherence to supplements like iron and folic acid

Communication: Create pregnancy and newmother groups to help mothers understand the benefit of care throughout pregnancy and the post-partum period Attitudes and Beliefs: Pregnant women do not always comply with provider's instructions particularly related to medications, supplements, or foods because of beliefs about the adverse effects of the medication or foods on their fetus

Knowledge: Most pregnant women attend at least one ANC visit because they understand its benefits

Collective Engagement: Train and use traditional leaders and traditional birth attendants to encourage women to seek early and multiple ANC visits



DELIVERY IN HEALTH FACILITY FROM THE AMERICAN PEOPLE



Improve maternal and child survival

ACCELERATIOR BEHAVIOR

Pregnant women deliver in a health facility with an equipped, qualified provider ${\it \ref{thm:prop:condition}} \ \ \text{Percentage of live births in the three years preceding the survey delivered at a health facility}$

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
What steps are needed to practice this behavior?	What factors may prevent or support practice of this behavior? These should be analyzed for each country context.	Who must support the practice of this behavior?	How might we focus our efforts based on this analysis?
 Identify appropriate health facility for delivery 	STRUCTURAL	Policymakers: Review staffing policy to ensure maternity care is accessible 24 hours	ENABLING ENVIRONMENT Financing: Create national insurance schemes,
Plan transport, resources and logistics required for delivery in health facility	Accessibility: Clinics are frequently far from households and transport is hard to find, especially in an emergency	Policymakers: Ensure affordability of care for most vulnerable via insurance schemes, CCTs,	use conditional cash transfers (CCTs) or establish community savings schemes to ensure all are able to access maternity services
 Obtain all required services before, during and after delivery from qualified provider 	Accessibility: Maternity care is not always free	or other financing Managers: Explore ways to offer more of what women want for their delivery in clinic setting	Partnerships and Networks: Expand delivery of labor and delivery as well as EMONC services beyond formal system via avenues like social franchising
Adhere to provider instructions during and following birth of infant	Service Provider Competencies: Women want to avoid negative provider attitudes and treatment	Providers: Actively engage men in pregnancy and delivery decisions	Policies and Governance: Strengthen human resources allocation to ensure 24 hour coverage at all EmONC sites and referral
	Service Experience: Not all clinics are open or staffed 24 hours	Providers: Offer respectful care to clients COMMUNITY	Policies and Governance: Allow non-harmful traditional birthing practices at clinics
	Gender: Men are not often involved in pregnancy or childbirth due to tradition, lack of information or lack of accommodation and inclusion of men in	Community Leaders: Support women with transport costs and logistics, including facilitation of community solutions like building maternity waiting shelters HOUSEHOLD	SYSTEMS, PRODUCTS AND SERVICES Infrastructure: Explore creation of waiting shelters for mothers
	Norms: Traditional birthing practices and preferences differ from women's	Male Partners: Actively participate in childbirth related decisions and encourage partners to deliver in a facility	Quality Improvement: Ensure providers are well-trained in and offer respectful maternity care
	INTERNAL Attitudes and Beliefs: Women want a healthy baby		Communication: Leverage traditional birth attendants for counseling, referrals and support to women and families in planning for and delivering in a facility, including distribution of birthing kits
	Attitudes and Beliefs: Many women perceive the quality of care they receive from a clinic as no better than that which they receive at home from a traditional birth attendant		Communication: Use targeted media, including SMS where possible, to promote the improved quality of care and tailor reminders and tips for pregnant women and their families, self-created locally appropriate or picture-based birth plans
			Collective Engagement: Engage community leaders and men to diffuse responsibility for women's health care



ESSENTIAL NEWBORN CARE



Improve maternal and child survival

Caregivers provide essential newborn care immediately after birth

Percentage of live births in the three years preceding the survey delivered at a health facility. The proxy indicator is based on the assumption that newborns are more likely to receive the elements of essential newborn care if they are born in a health facility.

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
What steps are needed to practice this behavior? 1. Learn the components of essential	What factors may prevent or support practice of this behavior? These should be analyzed for each country context.	Who must support the practice of this behavior?	How might we focus our efforts based on this analysis? ENABLING ENVIRONMENT
newborn care 2. Obtain essential newborn care supplies for cord cutting and care, drying and wrapping, and	Accessibility: For babies born at home, families may lack key supplies including antiseptic for cord cleansing	Policymakers: Create, disseminate and enforce national guidelines for newborn care Policymakers: Ensure availability and	Policies and Governance: Clarify and enforce clear newborn care guidelines in health facilities
resuscitation 3. Make sure provider follows essential newborn care	Service Provider Competencies: Providers do not always know or follow protocol for essential newborn care	distribution of clean birthing kits to mothers during antenatal care visits Providers: Follow protocols for newborn care practices	Policies and Governance: Ensure community health agents and Traditional Birth Attendants (TBAs) are included in awareness raising on newborn care practices
4. Adhere to provider instructions	Family and Community Support: For babies born at home, supporting family members or birth attendants do not	Providers: Offer counseling on newborn care practices to pregnant women during antenatal care visits and to new mothers before discharge and during postpartum visits	Products and Technology: Provide clean delivery and newborn care kits to mothers during ANC visits (including antiseptic)
	members or birth attendants do not know the essential newborn care actions they should be taking Norms: Many cultures have specific	HOUSEHOLD Family Members: Learn newborn care practices and support new mothers in implementing them	Quality Improvement: Ensure health providers understand and follow national guidelines for newborn care including newborn resuscitation and counsel new mothers on take-home actions
	rituals or beliefs dictating care of newborns including separation of mother from baby and immediate cleansing using herbs or other agents on or around the umbilical cord	orn beliefs dictating care of orns including separation of er from baby and immediate sing using herbs or other agents on	DEMAND AND USE Communication: Create pregnancy and new mother support groups to discuss and normalize all aspects of newborn care
	INTERNAL Attitudes and Beliefs: Families want a healthy baby		Skills Building: Offer training to pregnant women and their families on newborn care steps
	Knowledge: Many babies are not born in facilities and new mothers do not always know what essential newborn care is		
	Knowledge: Many providers and families are unaware that many babies born not breathing can be easily resuscitated		





Improve maternal and child survival

Caregivers seek prompt and appropriate care for signs and symptoms of newborn illness

Percentage of last births in the two years preceding the survey who had their first postnatal checkup in the first two days after birth. The proxy indicator is based on the assumption that caregivers who attend a postnatal checkup within the first two days are more likely to know the danger signs of newborn illness and take action, and are also accessing care during a child's most vulnerable days.

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
 Recognize signs and symnewborn illness Mobilize transport, resoul logistics to get to a qualification provider Obtain care from a qualification provider Adhere to full course of protreatment Continue breastfeeding 	what factors may prevent or support practice of this behavior? These should be analyzed for each country context. STRUCTURAL Accessibility: Households are far from facilities, especially those which can provide care at all hours Accessibility: Many women deliver at home and therefore miss critical signs of distress in first hours of newborn's life Service Provider Competencies: Lack of continuum of care between antenatal care, delivery, postpartum and newborn	Who must support the practice of this behavior? INSTITUTIONAL Policymakers: Ensure clear linkages between maternal and newborn care and establish protocols for community-based postpartum and newborn home visits Providers: Offer counseling and support to pregnant women on newborn care and careseeking at all touch points during pregnancy, delivery and in the first month of life HOUSEHOLD Family Members: Learn signs and symptoms of newborn illnesses and encourage new mothers to feel comfortable in seeking skilled care for	How might we focus our efforts based on this analysis? ENABLING ENVIRONMENT Policies and Governance: Ensure linkages between newborn health and postpartum care for mothers including community-based care options and home visits SYSTEMS, PRODUCTS AND SERVICES Quality Improvement: Ensure clinics and providers adhere to rigorous quality standards including provision of counseling on drug side-effects and adherence DEMAND AND USE Communication: Provide education for
	Service Provider Competencies: Some caregivers have a low perception of the quality of care they will receive at the clinic and prefer traditional medicine options SOCIAL Norms: Some cultures have strict beliefs and practices relating to the first weeks of a newborn's life including the woman leaving the home or taking the newborn out of the home INTERNAL Attitudes and Beliefs: Some medications (antibiotics) cause side effects that are not well-understood by and are worrisome to caregivers	Male Partners: Actively participate in ANC and support partner in learning about newborn care and care-seeking including planning for transport when and if it is required	caregivers during antenatal and postpartum visits on newborn illness and danger signs, including plans for emergencies Communication: Explore use of mobile phones and other innovative reminder materials to check in with new mothers in the first days post partum Collective Engagement: Engage husbands and family members in outreach and education during pregnancy to plan support for the new mother and baby Skills Building: Train TBAs or CHWs to conduct home visits with new mothers on day 1 and 3 of a baby's life to monitor the health of both mother and baby and provide referrals and counseling
	Attitudes and Beliefs: Families want a healthy baby Knowledge: Caregivers do not always understand how quickly small problems can become major issues in a newborn and they do not always recognize the early signs and symptoms of serious newborn illnesses		



USAID EARLY INITIATION OF BREASTFEEDING



Improve maternal and child survival

Mothers initiate breastfeeding within one hour after delivery

n Among last-born children born in the two years preceding the survey the percentage who started breastfeeding within 1 hour of birth

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
What steps are needed to practice this behavior?	What factors may prevent or support practice of this behavior? These should be analyzed for each country context.	Who must support the practice of this behavior?	How might we focus our efforts based on this analysis?
 Place newborn on breast immediately (within first hour) after birth Allow newborn to suckle immediately (no prelacteal feeding) even if milk does not appear to be present 	STRUCTURAL Accessibility: There is a lack of enforcement or existence of policies banning distribution of breast milk substitutes in health facilities	Policymakers: Institutionalize baby-friendly hospital initiatives within the health system Policymakers: Pass and enforce the international code preventing marketing of the Breast Milk Substitutes (BMS)	Policies and Governance: Create structured policy frameworks (e.g. Baby Friendly Hospitals) that keep mother and baby together Policies and Governance: Enact regulations to ensure adherence to BMS Code
appear to so present	Accessibility: Environment is crowded with promotion and presence of breast milk substitutes	Providers: Train mothers on techniques of early initiation and the need to avoid any other prelacteal feeding	SYSTEMS, PRODUCTS AND SERVICES Quality Improvement: Ensure health facilities have a provider trained in lactation
	Service Provider Competencies: Providers lack skills required to counsel on importance of and techniques for early initiation	Providers: Support the need to keep mother and baby together immediately after birth	DEMAND AND USE Communication: Add early initiation to the full range of counseling materials used during
	Service Provider Competencies: Babies are often separated from mother immediately to be cleaned or wrapped and often kept separated	Providers: Counsel on early initiation of breastfeeding during antenatal care visits HOUSEHOLD Family Members: Support and assist with early initiation	antenatal care visits and pregnancy support groups and organize community dialogues and home visits before pregnancy to discuss and prepare with family members
	Family and Community Support: Extended families do not always support new mothers with immediate breastfeeding, especially if the baby is born at home		Skills Building: Work with traditional birth attendants on the importance of supporting women with immediate breastfeeding
	Norms: Babies are often immediately given other fluid, food or substance based on cultural practices		
	INTERNAL Attitudes and Beliefs: Many mothers do not understand the benefit of early breastfeeding and colostrum		
	Self-Efficacy: Mothers feel they might not have enough or any milk		



USAID EXCLUSIVE BREASTFEEDING



Improve maternal and child survival

Mothers breastfeed exclusively for six months after birth

m Percentage of youngest children under two years of age living with the mother who are exclusively breastfed from age 0-5 months

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
What steps are needed to practice this behavior? 1. Decide to exclusively breastfeed 2. Plan with family members and other supporting actors for ways to work through breastfeeding concerns and challenges (i.e. feed the baby breastmilk if away from the baby) 3. Do not give any other substance before initiating breastfeeding wthin the first hour 4. Make sure baby latches properly to the breast 5. Feed only breastmilk day and night when the baby is hungry or when it is time (8-12 times per 24 hour period) 6. Do not give or allow others to give the child water, other liquids, substances, or foods 7. Allow time to feed, feeding until the first breast offered feels soft, and then offering the second breast 8. Seek care for breast or breastfeeding problems	What factors may prevent or support practice of this behavior? These should be analyzed for each country context. STRUCTURAL Accessibility: Women often have to return to school or work before the baby is 6 months old, leaving the baby during the day usually without breast milk Accessibility: Environment is crowded with promotion and presence of breast milk substitutes Accessibility: Women lack access to assistance on the proper techniques to breastfeed or how to resolve problems when they occur SOCIAL Family and Community Support: Family members do not support exclusive breastfeeding due to time, value, worry of illness or appropriateness Norms: Completely exclusive breastfeeding until 6 months is not always common INTERNAL Attitudes and Beliefs: Most women	Who must support the practice of this behavior? INSTITUTIONAL Policymakers: Pass and enforce the Code to the Marketing of Breast Milk Substitutes (BMS) Policymakers: Update maternity leave policies Policymakers: Enact and enforce Baby-Friendly standards in hospitals, maternity homes, and health centers Providers: Counsel mothers on ease and benefits of exclusive breastfeeding first, then on how to succeed at exclusive breastfeeding (breastfeeding techniques) Employers: Offer breastfeeding areas or pumping breaks at work, if it is feasible for women to bring their infants to work HOUSEHOLD Family Members: Especially fathers and grandmothers, encourage and support mothers to exclusively breastfeed (do not offer the infant water or foods, help with chores as needed and ensure a nutritious diet for the mother)	How might we focus our efforts based on this analysis? ENABLING ENVIRONMENT Partnerships and Networks: Make alliances with pediatric associations, social welfare, and environmental groups to promote exclusive breastfeeding Policies and Governance: Create structured policy framework supportive of exclusive breastfeeding Baby-Friendly hospitals, maternity leave regulations, and the enactment and enforcement of the BMS Code SYSTEMS, PRODUCTS AND SERVICES Quality Improvement: Train clinic or community-based providers in lactation management DEMAND AND USE Communication: As part of new mother support groups, offer proactive tips for successful breastfeeding and discuss importance of exclusivity until age 6 months, similar to the La Leche League in the US Collective Engagement: Identify ways to engage men and extended family members in supporting women to exclusively breastfeed
	believe that breastfeeding is good for their children Self-Efficacy: Women are not confident that they have sufficient milk supply or quality		



USAID COMPLEMENTARY FEEDING



Improve maternal and child survival

 $Care givers feed \ adequate \ amounts \ of \ nutritious, \ age-appropriate foods \ to \ children \ from \ 6 \ to \ 24 \ months \ of \ age, \ while \ continuing$ to breastfeed

Percentage of breastfed children age 6-23 months fed four or more food groups and the minimum meal frequency

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
What steps are needed to practice this behavior?	What factors may prevent or support practice of this behavior? These should be analyzed for each country context.	Who must support the practice of this behavior?	How might we focus our efforts based on this analysis?
Obtain animal source foods and other nutrient-rich fruits and vegetables for daily meals Prepare and offer food of	STRUCTURAL Accessibility: Many households lack sufficient quantity and diversity of foods to feed child the required meals	Policymakers: Create national nutrition policy that integrates complementary feeding into the training and supervision of health workers on child health	ENABLING ENVIRONMENT Policies and Governance: Create multi-sectoral National Nutrition Policies that emphasize nutritious agricultural production and practices
appropriate consistency based on age3. Prepare and feed required number of meals based on age	Service Provider Competencies: Providers lack the information and skills	Policymakers: Create nutrition safety net programs or conditional cash transfer programs in food insecure areas	Policies and Governance: Enact food security programs that include Conditional Cash Transfers or Vouchers or Nutrition Safety Net programs
Prepare and feed meals of adequate amounts based on age	needed to effectively counsel caregivers on complementary feeding	Policymakers: Leverage and collaborate with private sector to expand access to a variety of options for nutrient rich foods	SYSTEMS, PRODUCTS AND SERVICES Quality Improvement: Train and provide refresher training on complementary feeding
Prepare and feed meals hygienically	Family and Community Support: Heads of household and other family members often do not see the need to prepare "special" food for infant child	Providers: Counsel caregivers and household members on when, how, and how much to feed the infant children, including demonstrations	practices among community and facility-based providers DEMAND AND USE
	Gender: Often certain foods are reserved for men or heads of household	COMMUNITY Community Leaders: Promote a variety of farming practices and prioritization of the	Advocacy: Use tools like the length mat to begin to illustrate linear growth and discuss the connection with quality of diet
	Norms: Some cultural and traditional practices promote a hands-off attitude toward feeding the young child	young child's diet to ensure availability of adequate and nutritious foods for infant children	Communication: Conduct community nutrition education programs to promote the "cost-benefits" of complementary feeding
	INTERNAL Knowledge: Link between optimum feeding practices and children's healthy	Family Members: Support prioritization of food and active feeding style of infant or young child	Collective Engagement: Facilitate family and community dialogue including reflection on fatherhood, to address inequitable food division in the household
	growth and development are not well understood Knowledge: Many caregivers have		Skills Building: Offer cooking classes at a variety of venues frequented by mothers of young children (e.g. essential food markets, community events, etc.)
	insufficient information on when to initiate, what and how much food to give, and how to feed		



USAID ADOLESCENT FIRST BIRTH



Improve maternal and child survival

Sexually active adolescents use a modern contraceptive method to delay first birth until after age 18

Percentage of sexually active unmarried women age 15-19 currently using any modern method of contraception

STRATEGY BEHAVIOR ANALYSIS STEPS SUPPORTING ACTORS AND ACTIONS POSSIBLE PROGRAM STRATEGIES Who must support the practice of this behavior? How might we focus our efforts based on this What steps are needed to practice this behavior? What factors may prevent or support practice of this behavior? These should be analyzed for each analysis? country context. INSTITUTIONAL 1. Decide to use a modern **ENABLING ENVIRONMENT** contraceptive method Policymakers: Create and enforce clear Financing: Ensure sexual reproductive health policies establishing adolescents' rights to Accessibility: Hours and locations of access a wide variety of modern contraception services are provided to adolescents at no-cost Obtain family planning or highly subsidized (via vouchers, social methods without judgement and with the services are not convenient for counseling from a qualified expectation of privacy franchising or other financing models) adolescents provider Select appropriate modern Providers: Offer adolescent-friendly Partnerships and Networks: Use variety of Service Experience: Policies around service delivery mechanisms (outreach, posts, contraception services, including assurance of contraceptive method adolescent sexual and reproductive social franchising, etc.) and innovative partners privacy and acceptance, counseling on health are not always clear, including appropriate methods and continuous care to reach a wide range of adolescents and create Obtain chosen method clinic guidelines on parental permission, confidence in accessing services rights to privacy, and requirement for COMMUNITY physical exams Use chosen method as instructed Policies and Governance: Ensure and enforce Community Leaders: Provide forums for the clear policy around adolescents' right to access broader community to discuss the issue of contraception services confidentially, Service Provider Competencies: girls' safety, support to girls' future planning, respectfully and without a physical exam Clinics do not always maintain privacy and adolescent reproductive health service for adolescents and providers often deny utilization care or judge adolescents who do seek SYSTEMS, PRODUCTS AND SERVICES family planning HOUSEHOLD **Products and Technology:** Offer a full range of contraceptive options to adolescents including Family Members: Support and actively engage long-acting reversible contraceptives in all aspects of adolescents' life including relationships and sexuality **Family and Community Support:** Quality Improvement: Train providers to offer Adolescents, especially girls, often have adolescent-friendly services including no social support for accessing family Male Partners: Discuss and mutually agree on providing confidential, nonjudgmental planning and suffer stigma and social when and how to plan for the future information and services, accurate information exclusion if they do on medical eligibility criteria for adolescent contraceptive use, etc. Gender: Traditional concepts of DEMAND AND USE masculinity drive sexual decision making Communication: Use adolescent-appropriate media to reinforce messages and normalize Norms: Adolescent sexuality is often both adolescent access and use of modern highly moralized in communities and contraception, and create opportunities for community-wide reflection on gender norms, can be especially taboo for girls and other issues and concerns INTERNAL Communication: Create peer-to-peer clubs Self-Efficacy: Many adolescents, and other opportunities to work with male and female adolescents on masculinity, healthy especially girls, do not feel confident to relationships and communication discuss family planning with sexual partners or to seek it from a provider **Skills Building:** Ensure schools adopt comprehensive sexual and reproductive health Knowledge: Adolescents have limited curriculum covering family planning options

and deliver it by age rather than grade

information on sexuality, reproduction

and contraceptive methods



HEAITH GOAL

Improve maternal and child survival



After a live birth, women or their partners use a modern contraceptive method to avoid pregnancy for at least 24 months Percentage of currently married or in union women using family planning for spacing

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
What steps are needed to practice this behavior?	What factors may prevent or support practice of this behavior? These should be analyzed for each country context.	Who must support the practice of this behavior?	How might we focus our efforts based on this analysis?
 Obtain family planning counseling from a qualified provider Select appropriate modern contraceptive method 	STRUCTURAL Accessibility: Commodity supply is irregular or sporadic, especially for certain methods	Logistics Personnel: Plan and manage contraceptive supplies to ensure consistent supply of stocked commodities	Partnerships and Networks: Extend commodity supply outlets via social franchising or community based distribution networks
3. Obtain chosen method4. Use chosen method as instructed	Service Provider Competencies: Some providers do not emphasize the importance of birth spacing in discussing family planning	Providers: Offer respectful care and comprehensive counseling on the benefits of birth spacing and other specific birth spacing messages COMMUNITY	Partnerships and Networks: Use community and faith-based organizations, including places of worship, to share and discuss birth spacing SYSTEMS, PRODUCTS AND SERVICES
	Service Provider Competencies: Providers are sometimes rude, judgemental or do not maintain confidentiality	Community Leaders: Publicly support birth spacing and seek out spaces to discuss with men and women both on the importance of healthy birth spacing	Supply Chain: Enhance use of Logistics Management Information Systems to better estimate contraceptive needs
	SOCIAL Norms: Large families are often the	Male Partners: Actively support wives to select and implement appropriate birth spacing method	Quality Improvement: Expand birth spacing entry points into Integrated Management of Childhood Illness clinics, postnatal care, etc.
	norm and the risks of children spaced closely together are not well-understood or accepted		Quality Improvement: Integrate specific birth spacing messages and communication skills into pre-service health worker curricula
	Family and Community Support: Community and religious leaders often resist family planning on moral grounds, though less-so the notion of birth spacing		DEMAND AND USE Advocacy: Develop birth spacing and Family Planning Advocacy Toolkit to garner support from different levels of leadership
	Gender: Men often see large families or a frequently pregnant partner as sign of virility and strength		Communication: Use community open forums (with materials produced above) to discuss birth spacing services
	INTERNAL Attitudes and Beliefs: Many women and men fear side effects of contraception		Communication: Produce and disseminate birth spacing materials to families that position birth spacing as the healthiest option for a family
	Knowledge: Couples do not always understand benefits of birth spacing for their families		



USAID HANDWASHING WITH SOAP



Improve maternal and child survival

Family members wash hands with soap under running water at 4 critical times [after defecation, after changing diapers, before food preparation and before eating]

7 Among households where place for handwashing was observed, percentage of households with soap and water. Soap includes soap or detergent in bar, liquid, powder or paste form.

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
STEPS What steps are needed to practice this behavior? 1. Construct or purchase handwashing station 2. Obtain soap and water 3. Maintain handwashing station with soap and water at all times		Who must support the practice of this behavior? INSTITUTIONAL Policymakers: Establish financing schemes for soap and handwashing stations COMMUNITY Community Leaders: Promote hand washing at community events and public locations like schools, maintain a handwashing station in own household, and find ways to create reminders for handwashing at home or in the community Community Leaders: Support local soap and handwashing station marketing efforts HOUSEHOLD Family Members: Encourage and assist children to wash their hands as a way of avoiding ingestion of feces	
	Knowledge: Family members forget to wash hands at the critical moments		and visual cues in the community and household to provide reminders for handwashing



USAID SAFE DISPOSAL OF HUMAN FECES



Improve maternal and child survival

Family members safely dispose of human feces

BEHAVIOR ANALYSIS			STRATEGY
STEPS	FACTORS	SUPPORTING ACTORS AND ACTIONS	POSSIBLE PROGRAM STRATEGIES
 What steps are needed to practice this behavior? Decide to build or access a latrine Build or access an improved latrine Always use the latrine for human feces, including feces from babies Cover the latrine hole Maintain latrine and surroundings 	What factors may prevent or support practice of this behavior? These should be analyzed for each country context. STRUCTURAL Accessibility: Products needed to build an improved latrine are unavailable locally or in small quantities Accessibility: Physical constraints (e.g., height of ground water, hardness of ground) make building a latrine difficult Accessibility: Families have insufficient resources to build a latrine SOCIAL Norms: No neighbors have a latrine, so families do not understand why they need one INTERNAL Attitudes and Beliefs: Families do not believe baby feces is dirty and do not throw it into the latrine Attitudes and Beliefs: Feople feel proud and prestigious when they air is fresh Attitudes and Beliefs: People feel proud and prestigious when they think they can have their own household latrine Knowledge: Families do not know how to build an improved latrine	Who must support the practice of this behavior? INSTITUTIONAL Policymakers: Adopt open defecation free (ODF) policy and sanitation regulations for the country COMMUNITY Community Leaders: Support local sanitation marketing efforts and construction training to improve accessibility Community Leaders: Build institutional latrines (schools, clinics) HOUSEHOLD Family Members: Save a portion of available income for sanitation needs	How might we focus our efforts based on this analysis? ENABLING ENVIRONMENT Financing: Offer financing or credit mechanisms for household sanitation improvements and sanitation businesses Partnerships and Networks: Form surveillance cadres (government, international and local NGOs) to track ODF communities SYSTEMS, PRODUCTS AND SERVICES Products and Technology: Investigate new sanitation technologies for geographically constrained situations Quality Improvement: Facilitate improved private-sector markets to increase access to latrine options and construction, small-scale supplies, or delivery options DEMAND AND USE Communication: Use regular community forums to share data and progress on ODF status and discuss challenges Skills Building: Train local cadres of masons and builders



HEALTH GOAL

ACCELERATOR
BEHAVIOR

Improve maternal and child survival

Family members drink safe water

Percentage of households whose main source of drinking water is an improved source

BEHAVIOR ANALYSIS STRATEGY STEPS SUPPORTING ACTORS AND ACTIONS POSSIBLE PROGRAM STRATEGIES Who must support the practice of this behavior? How might we focus our efforts based on this What steps are needed to practice this behavior? What factors may prevent or support practice of this behavior? These should be analyzed for each analysis? country context. INSTITUTIONAL 1. Collect water from an improved **ENABLING ENVIRONMENT** STRUCTURAL source in a clean container Policymakers: Prioritize water and sanitation Financing: Support market-based approaches development projects for rural communities Accessibility: It can be difficult to find including micro-credit and loans Transport water in a clean, water treatment products in local covered container COMMUNITY market or health centers Policies and Governance: Support regulatory Community Leaders: Model healthy behaviors When necessary, treat water by reforms that increase and improve the quality by adhering to safe water handling and treatment behaviors of water treatment and storage options boiling, solar water disinfection Accessibility: It is usually expensive or available in the market (SODIS), chlorination or filtration time consuming to collect from improved water sources or to treat Store water in a clean, covered SYSTEMS, PRODUCTS AND SERVICES water container out of reach of children Infrastructure: Support national planning to SOCIAL improve water systems development Retrieve water using a clean longhandled implement Norms: Households believe that others Quality Improvement: Train and equip health in community have adopted safe water Provide water to children with care personnel to conduct interpersonal behaviors communication with clients on the importance clean cup of correct water handling and treatment at all times to prevent disease INTERNAL Attitudes and Beliefs: Many family DEMAND AND USE members do not like the taste of chemically-treated water Collective Engagement: Train and equip community leaders to promote the benefits of correct water handling and treatment within households Attitudes and Beliefs: Often family members believe that drinking treated water is only required during illness Skills Building: Develop point-of-use and education interventions at the household-level to train families on correct water handling, Attitudes and Beliefs: Many are willing treatment options and equipment to change water collection, treatment, and storage behaviors to improve their health Knowledge: Most are not aware of the link between unsafe water and diarrheal episodes Skills: Many are unable to correctly use treatment options or equipment